



Training Courses

Legal, Contract Management and Negotiation Skills

www.DiscoveryTools.org



Legal , Contract Management & Negotiation Skills

Code	Course Title	Date	Venue
LTC 346	The Complete Course on Contracts Management	01 – 05 JAN 2024	Istanbul
LTC 410	FIDIC Contract Management	01 – 05 JAN 2024	Jeddah
LTC 378	Mini MBA in Contract Management	07 – 11 JAN 2024	Istanbul
LTC 340	Contract Negotiation and Development, During and after Crisis	07 – 11 JAN 2024	Austria
LTC 348	Contract Risk Management and Compliance	14 – 18 JAN 2024	Cairo
LTC 342	Dissecting the Construction Insurance Coverage	14 – 18 JAN 2024	Riyadh
LTC 380	International Corporate and Commercial Law	21 – 25 JAN 2024	Dubai
LTC 344	Contractual Risk Management	21 – 25 JAN 2024	London
LTC 350	Best Practices in Claims Management	28 JAN – 01 FEB 2024	London
LTC 338	Contract Law: From Trust to Promise to Contract	28 JAN – 01 FEB 2024	Sharm El Sheikh
LTC 382	Quasi Judicial Powers and Proceeding Process	04 – 08 FEB 2024	Istanbul
LTC 334	Outsource Maintenance Contracts	04 – 08 FEB 2024	Paris
LTC 352	Oil and Gas Contracts	11 – 15 FEB 2024	Austria
LTC 412	Contract Management (Certified By ILM)	11 – 15 FEB 2024	Dubai
LTC 384	Power Purchase Agreement (PPA)	18 – 22 FEB 2024	Amsterdam
LTC 336	Contract Essentials : Resolving Disputes when Things go wrong	18 – 22 FEB 2024	Istanbul
LTC 354	Contracts Management Specialist	25 – 29 FEB 2024	Sharm El Sheikh
LTC 332	Negotiation and Documentation of Oil Industry Transactions	25 – 29 FEB 2024	Cairo
LTC 386	International Arbitration, Mediation and Dispute Resolution	03 – 07 MAR 2024	Kuala Lumpur
LTC 330	Managing and Negotiating with Consultants and Contractors	03 – 07 MAR 2024	Istanbul
LTC 356	Negotiation Skills in International Oil Contracting	10 – 14 MAR 2024	Istanbul
LTC 328	International Contracting Management	10 – 14 MAR 2024	Istanbul



LTC 388	Construction Claims Management	17 – 21 MAR 2024	Istanbul
LTC 358	Managing Tenders, Specifications and Contracts	24 – 28 MAR 2024	Sharm El Sheikh
LTC 390	International Sales Contracts	31 MAR – 04 APR 2024	Cairo
LTC 360	PPP Project Preparation and Contract Management	07 – 11 APR 2024	Istanbul
LTC 392	Certified Professional Contracts Manager	14 – 18 APR 2024	Dubai
LTC 362	Contract Excellence for Non - Legal Professionals	21 – 25 APR 2024	Madrid
LTC 394	Courtroom Skills, Procedures and Expert Witness	28 APR – 02 MAY 2024	London
LTC 364	Tender Procedures and Bid Evaluation	05 – 09 MAY 2024	Istanbul
LTC 396	Energy Contracts Practical Guide	12 – 16 MAY 2024	Istanbul
LTC 366	Upstream Petroleum Contracts	19 – 23 MAY 2024	Barcelona
LTC 398	Court vs Mediation vs Arbitration: Claims and Dispute Management	26 – 30 MAY 2024	Austria
LTC 368	Commercial and Business Contracts	02 – 06 JUNE 2024	Jeddah
LTC 400	Managing Contractual Liabilities	09 – 13 JUNE 2024	Amsterdam
LTC 370	Mastering Contract Management and Claims Mitigation (Certified Contracts Professional)	16 – 20 JUNE 2024	Riyadh
LTC 402	Contract Management Techniques	23 – 27 JUNE 2024	Sharm El Sheikh
LTC 372	Writing Effective Legal Documents and Commercial Contracts	30 JUNE – 04 JULY 2024	Paris
LTC 404	Negotiating Contracts Effectively	07 – 11 JULY 2024	Kuala Lumpur
LTC 374	The Contracts and Project Management MBA	14 – 18 JULY 2024	Madrid
LTC 406	Essential Skills for Contract Professionals	21 – 25 JULY 2024	Istanbul
LTC 376	Conflict Avoidance and Dispute Resolution in Construction Industry	28 JULY – 01 AUG 2024	London
LTC 408	Negotiating, Drafting and Understanding Contracts	04 – 08 AUG 2024	Istanbul
LTC 286	Managing Vendor Qualification, Performance and Contract Compliance	11 – 15 AUG 2024	Amsterdam
LTC 288	Negotiating and Dispute Resolutions	18 – 22 AUG 2024	Cairo
LTC 290	Mergers and Acquisitions	25 – 29 AUG 2024	Kuala Lumpur



LTC 292	Contract Negotiation and Development, During and after COVID	01 – 05 SEP 2024	Dubai
LTC 294	Arbitration and Dispute Resolution	08 – 12 SEP 2024	Cairo
LTC 296	FIDIC Contracts Management: Practical Use of FIDIC Contracts	15 – 19 SEP 2024	London
LTC 298	Maintenance Contract Management	22 – 26 SEP 2024	Barcelona
LTC 300	Contracts: Reading, Writing and Negotiating	29 SEP – 03 OCT 2024	Istanbul
LTC 302	Contract Administration from Award to Completion	06 – 10 OCT 2024	Dubai
LTC 304	Construction Contracts Masterclass	13 – 17 OCT 2024	Austria
LTC 306	Legal Research and Writing	20 – 24 OCT 2024	Istanbul
LTC 308	Essentials of Contracting and Contract Negotiation	27 – 31 OCT 2024	Amsterdam
LTC 310	Negotiation Skills and Contract Management Techniques	03 – 07 NOV 2024	Jeddah
LTC 312	Field Unitisation and Equity Redetermination	10 – 14 NOV 2024	Sharm El Sheikh
LTC 314	Contract Management Techniques and Project Governance	17 – 21 NOV 2024	Austria
LTC 316	Advanced Contracts Translation	24 – 28 NOV 2024	Kuala Lumpur
LTC 318	Introduction to Business Contracts : A Practical Guide	01 – 05 DEC 2024	Cairo
LTC 320	Contract Management Principles and Practices	08 – 12 DEC 2024	Istanbul
LTC 322	EPCIC Contract Management in Offshore and Marine	15 – 19 DEC 2024	Istanbul
LTC 324	Advanced Legal Translation	22 – 26 DEC 2024	Istanbul
LTC 326	Cost Control and Procurement, Tenders and Contract Management	29 DEC – 02 JAN 2025	Sharm El Sheikh