



Discovery Tools

Training, Consulting and Organizing Conferences

Speech of the Chairman of the Board of Directors



- Discovery Tools management seeks to provide distinguished services in the field of training and consulting by harnessing all capabilities to achieve smart and effective training for human resources development, as it is one of the tributaries of sustainable development.
- As training is a strategic option for any entity looking to prepare human cadres capable of meeting the needs of the labor market and keeping pace with the rapid developments and changes that occur in the fields of work, it is considered supportive and supportive of the capabilities of employees, which ensures their compatibility with these changes.
- In performing its mission, the company relies on the principle of forming an ongoing, fruitful relationship with governmental and private institutions and bodies and building bridges of communication to establish the elements of success for trainees. It seeks to enable them to achieve integration of experience and knowledge by enhancing the knowledge they receive and qualifying them to have bright roles in their work and life that are commensurate with their practical and scientific experiences. Participating in shaping the nation's future is a responsibility that requires everyone's hard work, commitment, and creativity.

WHO ARE WE ?



- Discovery Tools Company was established for training, consulting, and organizing conferences out of our belief in contributing to the development of human resources, which are the foundation of progress, the development of society, and the building of its civilizations.
- From this standpoint, we have pledged to provide training programs that meet the needs of individuals and institutions, following the latest methods and training methods and applying quality standards, basing our work on benefiting from Arab and international expertise and competencies in providing advisory and training services that contribute to the industry and building of high-performance institutions and building the competencies of their employees.
- The company also provides specialized consultations to the public and private sectors that enable you to achieve your strategic goals, look to the future, and compete with confidence, keeping in mind the economic, technological, and scientific variables that can affect the work of the institution and its work team in the present and the future, in addition to organizing scientific and professional conferences in various fields. These conferences are of great importance in developing and enhancing the skills of employees.



OUR VISION

Achieving local and global leadership in training and human development at the individual and sector levels, in addition to innovating the best ways and means to support the skills of developing the performance of the human element.



OUR MESSAGE

Providing educational and training opportunities that keep pace with local and international development requirements and plans and meet the needs of the labor market





OUR GOALS

We believe that the development process has no end, so we are committed to providing our institutional partners with everything new and useful in the field of training and development, which contributes to achieving their desired goals.

OUR GOALS

**Achieving quality training in programs
provided to individuals and institutions**

**Keeping pace with local and international
development plans and meeting their training needs**

**Creating a training environment according
to the latest international standards**

**Achieving high-performance training outcomes
according to modern evaluation tools**

**Forming local and international partnerships
to improve all areas of training**





OUR SERVICES

Implementing tourism services at the highest level (hotel reservation/airline reservation/transfer to and from the airport/designing tourism programs)

Organizing seminars, conferences and events inside and outside the country and in all fields

Preparing research and studies, designing and implementing questionnaires according to the latest methods used and analyzing them

Providing administrative, financial, marketing and engineering consultations

Design, implement and follow up training courses, in addition to internationally accredited training courses



Training Sectors

- Management, Leadership and Self-development
- Human Resources and Training
- Law, Contracts, Tenders and Negotiation
- Accounting, Finance, Auditing and Budgeting
- Banks and Investment
- Tax and Revenue Management
- Insurance Sector
- Secretarial and Office Management
- Information Technology and Network
- Project Management
- Learning and Development
- Procurement, Warehouse , Logistics & Supply Chain
- Media and Public Relations
- Sales, Marketing and Customer Services
- Health, Safety, Security and Environment
- Hospital Management and Healthcare
- Oil and Gas
- Maintenance Engineering
- Construction and Civil Engineering
- Electrical and Power Engineering
- Mechanical Engineering and Materials Science
- Municipality Services and Local Governance
- Quality and Productivity
- Tourism and Hospitality
- Real Estate Sector
- Customs and Port Sector



CONTRACTUAL PROGRAMMES

- **Discovery Tools designs and implements a large number of contractual and specialized training courses for many government and private institutions**
- **These distinguished programs are designed based on the special training needs of the institution in question, to reach future standard performance that the institution desires to reach.**
- **Discovery Tools implements the specialized contractual course either at the headquarters of the relevant institution or in training halls equipped with the latest training tools and designed according to the highest training and functional standards.**



SEMINARS AND CONFERENCES

Discovery Tools works to implement various forums, conferences and events through a modern scientific methodology that includes the following:

- Study the idea and prepare field studies about it.
- Bringing the best experts and speakers from all countries of the world.
- Equipping the halls with the latest audio-visual and logistical means.
- Managing media campaigns for events, through a special company media committee that is constantly in session.
- Marketing for events in various countries.
- Event and workshop management.
- Preparing and drafting outputs and recommendations.
- Follow up on recommendations through the company's research department.



Consulting Programs

Providing Practical Solutions

In implementing consulting services, the company is distinguished by its attention to the smallest details for each client by collecting and analyzing information, designing outputs, and providing the best solutions that can be applied effectively that help the client achieve his goals.

Project Planning and Management

Commitment to the project plan and specifications by modern methods of project management, which enables us to implement and achieve all requirements and outputs according to the targeted quality and specified time.

Types of Consulting Programs

**First: Our consulting programs at the individual level.
Second: Our consulting programs at the institutional level**

TRAINING METHODOLOGY

The company adopts the latest methodology in training so that the focus is on effective participation and working to provide participants with the necessary skills while intensifying the exchange of experiences between the participants on the one hand and with the trainer on the other hand, which achieves the desired goals. The most important of these methods are the following:



Case Studies

We have developed many realistic practical cases stemming from the work environment to ensure trainees' participation, enhance the process of exchanging knowledge and experience between them and the trainer, and develop their analytical skills.



1

Exercises & workshops

To enable participants to evaluate their knowledge and experience by returning the direct impact, helping them identify areas that require improvement and development in these areas, and providing them with the opportunity to apply the skills and experience acquired during the training program.



2

Training Games

Training games are one of the forms of modern learning and training, where participants learn by comparing what they do against the correct solution that the trainee tells them later. It is a learning process characterized by positivity, activity, interaction and movement.



Training Videos

The company uses audio-visual means, in addition to films, which depict the reality of work as a tool for conveying information and clarifying concepts and administrative and behavioral work issues, which effectively address its problems in many of the daily situations it faces.



Role Play

This method provides an opportunity for the trainee to live the administrative or behavioral problem as it exists in practical reality and to analyze the roles determined by his job and his organizational and personal relationship with others and coordinate between them.



Pre-evaluation

It is the process of determining the trainee's current level in the course subject matter, both cognitively and skillfully

It is the process of determining the trainee's current level in the course subject matter, both cognitively and skillfully

Training Course

Evaluation Methodology

Post-evaluation

The process of determining the level of development that the trainee has obtained from the training course, cognitively and skillfully

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CONTACT INFORMATION

Tel: 00905377075686

Email: info@DiscoveryTools.org

Address: 19 Mayıs Mahallesi, Halaskargazi Cad. Çiftkurt
Apt. No 226/24 Şişli / Istanbul - Turkey

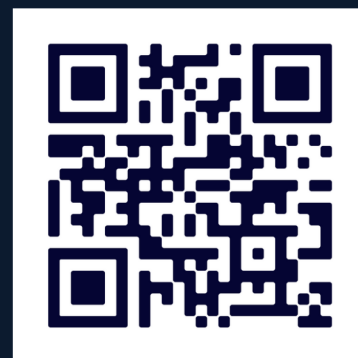


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EXPLORE THE WORLD



Discovery Tools

Training, Consulting & Conferences Organizing



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