

Training Courses

Legal, Contract Management and Negotiation Skills

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DISCOVERY TOOLS

Legal, Contract Management & Negotiation Skills

Code	Course Title	Date	Venue
LTC 124	Advanced Contracts and Purchasing Management	05 – 09 JAN 2025	Istanbul
LTC 172	Negotiating and Dispute Resolutions	05 – 09 JAN 2025	Cairo
LTC 220	Court vs Mediation vs Arbitration Claims and Dispute Management	12 – 16 JAN 2025	Riyadh
LTC 126	Oil and Gas Contracts	12 – 16 JAN 2025	Dubai
LTC 174	Advanced Contracts Translation	19 – 23 JAN 2025	Jeddah
LTC 222	Service Level Agreements (SLA)	19 – 23 JAN 2025	Trabzon
LTC 128	Essential Skills for Contract Professionals	26 – 30 JAN 2025	Paris
LTC 176	Statutory, Legal and Compliance Requirements	26 – 30 JAN 2025	Madrid
LTC 224	Advanced Legal Translation	02 – 06 FEB 2025	Istanbul
LTC 130	Negotiation Skills in International Oil Contracting	02 – 06 FEB 2025	London
LTC 178	FIDIC Contracts Management Practical Use of FIDIC Contracts	09 – 13 FEB 2025	Cairo
LTC 226	Tender Procedures and Bid Evaluation	09 – 13 FEB 2025	Antalya
LTC 132	Arbitration and Dispute Resolution	16 – 20 FEB 2025	Austria
LTC 180	The Complete Course on Contracts Management	16 – 20 FEB 2025	Jeddah
LTC 228	Field Unitisation and Equity Redetermination	23 – 27 FEB 2025	Istanbul
LTC 134	The Contracts and Project Management MBA	23 – 27 FEB 2025	Dubai
LTC 182	Artificial Intelligence (AI) in Contract Management	02 – 06 MAR 2025	Cairo
LTC 230	Quasi Judicial Powers and Proceeding Process	02 – 06 MAR 2025	Istanbul
LTC 136	Mini MBA in Contract Management	09 – 13 MAR 2025	Barcelona
LTC 184	Negotiating Contracts Effectively	09 – 13 MAR 2025	London
LTC 232	Best Practices in Claims Management	16 – 20 MAR 2025	Riyadh
LTC 138	Outsource Maintenance Contracts	16 – 20 MAR 2025	Abu Dhabi



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LTC 186	Mergers and Acquisitions	23 – 27 MAR 2025	Alexandria
LIC 100	•	25 - 27 WIAR 2025	Alexanuna
LTC 234	Negotiating, Drafting and Understanding Contracts	23 – 27 MAR 2025	Paris
LTC 140	Certified Professional Contracts Manager	30 MAR – 03 APR 2025	Dubai
LTC 188	Power Purchase Agreement (PPA)	30 MAR – 03 APR 2025	Riyadh
LTC 236	Mastering Contract Management and Claims Mitigation (Certified Contracts Professional)	06 – 10 APR 2025	Madrid
LTC 142	Negotiation Skills and Contract Management Techniques	06 – 10 APR 2025	London
LTC 190	Commercial and Business Contracts	13 – 17 APR 2025	Antalya
LTC 238	PPP Project Preparation and Contract Management	13 – 17 APR 2025	Cairo
LTC 144	Managing Vendor Qualification, Performance and Contract Compliance	20 – 24 APR 2025	London
LTC 192	Public Contract Dispute Resolution	20 – 24 APR 2025	Trabzon
LTC 240	Conflict Avoidance and Dispute Resolution in Construction Industry	27 APR – 01 MAY 2025	Istanbul
LTC 146	Negotiation and Documentation of Oil Industry Transactions	27 APR – 01 MAY 2025	Sharm El Sheikh
LTC 194	EPCIC Contract Management in Offshore and Marine	04 – 08 MAY 2025	Vienna
LTC 242	Upstream Petroleum Contracts	04 – 08 MAY 2025	Cairo
LTC 148	Construction Claims Management	11 – 15 MAY 2025	Istanbul
LTC 196	Workshop on Contract Management in Public Procurement	11 – 15 MAY 2025	Dubai
LTC 244	Energy Contracts Practical Guide	18 – 22 MAY 2025	Istanbul
LTC 150	Writing Effective Legal Documents and Commercial Contracts	18 – 22 MAY 2025	Paris
LTC 198	Contract Management (Certified By ILM)	25 – 29 MAY 2025	Trabzon
LTC 246	Dissecting the Construction Insurance Coverage	01 – 05 JUNE 2025	Cairo
LTC 152	Contract Management Principles and Practices	08 – 12 JUNE 2025	Austria
LTC 200	Courtroom Skills, Procedures and Expert Witness	15 – 19 JUNE 2025	Abu Dhabi
LTC 248	Contract Law - From Trust to Promise to Contract	22 – 26 JUNE 2025	Istanbul



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LTC 154	Essentials of Contracting and Contract Negotiation	29 JUNE – 03 JULY 2025	Dubai
LTC 202	Contract Management Techniques	06 – 10 JULY 2025	Alexandria
LTC 250	International Contracting Management	13 – 17 JULY 2025	Istanbul
LTC 156	Contract Excellence for Non Legal Professionals	20 – 24 JULY 2025	Amsterdam
LTC 204	International Corporate and Commercial Law	27 – 31 JULY 2025	Vienna
LTC 252	Contract Management Techniques and Project Governance	03 – 07 AUG 2025	Dubai
LTC 158	International Sales Contracts	10 – 14 AUG 2025	Istanbul
LTC 206	Contract Negotiation and Development During and after COVID	17 – 21 AUG 2025	Cairo
LTC 254	Managing Tenders, Specifications and Contracts	24 – 28 AUG 2025	Istanbul
LTC 160	Construction Contracts Masterclass	31 AUG – 04 SEP 2025	Sharm El Sheikh
LTC 208	Managing Contractual Liabilities	07 – 11 SEP 2025	Trabzon
LTC 256	Contract Risk Management and Compliance	14 – 18 SEP 2025	Istanbul
LTC 162	Managing , Negotiating with Consultants and Contractors	21 – 25 SEP 2025	Cairo
LTC 210	Contracts Management Specialist	28 SEP – 02 OCT 2025	Dubai
LTC 258	FIDIC Contract Management	05 – 09 OCT 2025	Istanbul
LTC 164	Contract Essentials – Resolving Disputes	12 – 16 OCT 2025	Kuala Lumpur
LTC 212	Maintenance Contract Management	19 – 23 OCT 2025	Istanbul
LTC 260	Contracts Reading, Writing and Negotiating	26 – 30 OCT 2024	Dubai
LTC 166	Legal Research and Writing	02 – 06 NOV 2025	Istanbul
LTC 214	Contractual Risk Management	09 – 13 NOV 2025	Cairo
LTC 262	Introduction to Business Contracts - Practical Guide	16 – 20 NOV 2025	Abu Dhabi
LTC 168	Cost Control and Procurement, Tenders and Contract Management	23 – 27 NOV 2025	Istanbul
LTC 216	International Arbitration, Mediation and Dispute Resolution	30 NOV – 04 DEC 2025	Trabzon
LTC 264	Contract Administration from Award to Completion	07 – 11 DEC 2025	Cairo



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LTC 170	Contract Negotiation and Development During and after Crisis	14 – 18 DEC 2025	Istanbul
LTC 218	General Counsel Masterclass	21 – 25 DEC 2025	Dubai
LTC 266	Artificial Intelligence in Contract and Project Management	28 DEC – 01 JAN 2026	Vienna