



Training Courses

Real Estate Sector

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Real Estate Sector

Code	Course Title	Date	Venue
RES 124	Accredited Residential Manager (ARM)	05 – 09 JAN 2025	Istanbul
RES 154	Real Estate - Market Analysis, Appraisal, Finance and Investment	12 – 16 JAN 2025	Cairo
RES 182	Asset and Property Management	19 – 23 JAN 2025	Riyadh
RES 126	Real Estate Brokerage	26 – 30 JAN 2025	Dubai
RES 156	Best Practices in Real Estate Selling and Leasing	02 – 06 FEB 2025	Jeddah
RES 184	Real Estate Digital Marketing	09 – 13 FEB 2025	Trabzon
RES 128	Beyond Smart Cities - Emerging Design and Technology	16 – 20 FEB 2025	Paris
RES 158	Real Estate Economics and Valuations	23 – 27 FEB 2025	Madrid
RES 186	Commercial Real Estate Brokers	02 – 06 MAR 2025	Istanbul
RES 130	Real Estate Finance	09 – 13 MAR 2025	London
RES 160	Construction Project Management	16 – 20 MAR 2025	Cairo
RES 188	Property Management and Construction Economics Diploma	23 – 27 MAR 2025	Antalya
RES 132	Continuous Education Program for Brokers	30 MAR – 03 APR 2025	Austria
RES 162	Real Estate Investment and Financing	06 – 10 APR 2025	Jeddah
RES 190	Corporate Real Estate and Facilities Management	13 – 17 APR 2025	Istanbul
RES 134	Real Estate Investor	20 – 24 APR 2025	Dubai
RES 164	Corporate Valuation Models in Excel	27 APR – 01 MAY 2025	Cairo
RES 192	Real Estate Law	04 – 08 MAY 2025	Istanbul
RES 136	Customer Service for Excellence in Real Estate Relationships	11 – 15 MAY 2025	Barcelona
RES 166	Real Estate Analyst	18 – 22 MAY 2025	London
RES 194	Digital Marketing - Keys to Success in the Real Estate Sector	25 – 29 MAY 2025	Riyadh
RES 138	Real Estate Market Analysis and Appraisal	01 – 05 JUNE 2025	Abu Dhabi



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RES 168	Hospitality Real Estate	08 – 12 JUNE 2025	Alexandria
RES 196	Real Estate and Property Management	15 – 19 JUNE 2025	Paris
RES 140	An Introduction to Real Estate Sector Strategy	22 – 26 JUNE 2025	Dubai
RES 170	Real Estate Data	29 JUNE – 03 JULY 2025	Riyadh
RES 198	Asset Allocation Modelling	06 – 10 JULY 2025	Madrid
RES 142	Real Estate Marketing	13 – 17 JULY 2025	London
RES 172	Hotel Investment	20 – 24 JULY 2025	Antalya
RES 200	Real Estate Developer	27 – 31 JULY 2025	Cairo
RES 144	Professional Real Estate Marketing	03 – 07 AUG 2025	London
RES 174	Real Estate Modelling Masterclass	10 – 14 AUG 2025	Trabzon
RES 202	Property Management	17 – 21 AUG 2025	Istanbul
RES 146	Real Estate Negotiation and Communication Skills	24 – 28 AUG 2025	Sharm El Sheikh
RES 176	Introduction to Real Estate in Excel	31 AUG – 04 SEP 2025	Vienna
RES 204	Real Estate Private Equity Modelling in Excel	07 – 11 SEP 2025	Cairo
RES 148	Real Estate Valuers	14 – 18 SEP 2025	Istanbul
RES 178	Roadmap to Customer Advocacy in Real Estate	21 – 25 SEP 2025	Dubai
RES 206	Retail Property Appraisals	28 SEP – 02 OCT 2025	Istanbul
RES 150	Sustainable Real Estate	05 – 09 OCT 2025	Paris
RES 180	Strategic Real Estate Management	12 – 16 OCT 2025	Trabzon
RES 208	Visualisation Techniques for Real Estate Models	19 – 23 OCT 2025	Cairo
RES 152	Asset Management	26 – 30 OCT 2024	Austria
RES 154	Real Estate - Market Analysis, Appraisal, Finance and Investment	02 – 06 NOV 2025	Abu Dhabi
RES 126	Real Estate Brokerage	09 – 13 NOV 2025	Istanbul
RES 156	Best Practices in Real Estate Selling and Leasing	16 – 20 NOV 2025	Dubai
RES 184	Real Estate Digital Marketing	23 – 27 NOV 2025	Alexandria



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RES 128	Beyond Smart Cities - Emerging Design and Technology	30 NOV – 04 DEC 2025	Istanbul
RES 158	Real Estate Economics and Valuations	07 – 11 DEC 2025	Amsterdam
RES 134	Real Estate Investor	14 – 18 DEC 2025	Vienna
RES 136	Customer Service for Excellence in Real Estate Relationships	21 – 25 DEC 2025	Dubai
RES 194	Digital Marketing - Keys to Success in the Real Estate Sector	28 DEC – 01 JAN 2026	Istanbul